

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is made and entered into on **Thursday, December 18, 2025**

BETWEEN

Party 1: Synergy – The Corporate Society of Shaheed Sukhdev College of Business Studies, University of Delhi (hereinafter referred to as “**Synergy SSCBS**”), which expression shall mean and include its successors and permitted assigns, having its campus located at **Dr. K.N. Katju Marg Rohini, Sector 16, PSP Area IV, New Delhi, Delhi 110089** represented by its **Coordinator, Kabir Upneja;**

AND

Party 2: Rapido (Roppen Transportation Services Pvt Ltd) (hereinafter referred to as “**Client**”), and having its registered office at **3rd Floor, Sai Prithvi Arcade, Megha Hills, Sri Rama Colony, Madhapur, Hyderabad - 500081**, which expression shall mean and include its executives, administrators and permitted assigns, represented by its **Associate Director, Bharat Rathore**. This MoU shall become effective from the date of signature from the authorized officials from both parties and will remain effective till the deliverables are fully completed.

AGENDA:

Undertaking a Live Project

DELIVERABLES BY Synergy SSCBS:

Consulting Services to be provided for

1. Penetration of RIIA (Ride hailing app) in three wheeler segment in Mumbai.
2. Bifurcation of three wheelers which are deployed on metre running and on share/pool system.
3. Pockets of supply for three wheelers in Mumbai, Navi Mumbai and Thane.
4. Onboarding centre feasibility for Rapido in the region.
5. Tie ups/space to set up onboarding camps in the region.
6. Driver feedback on openness to work on the RHA ecosystem.
7. Demographic insights on the auto rider community in the region.

DELIVERABLES BY Client:

1. Certificate of internship to 41 members of Synergy as ‘Consulting Intern’.
2. Total stipend of Rs. 60,000/- to be paid for the whole period.

DURATION:

Date of Beginning: 2nd January 2026

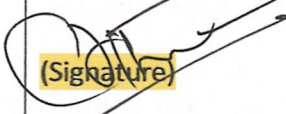
Engagement Period: 8 weeks

CLAUSE:

In the case of any dispute, it will be jointly resolved in the spirit of mutual respect and shared responsibility.

CONFIDENTIALITY:

Any information whether written, oral, or in confidential furnished hereunder by one party to the other or its employees, representatives, or agents shall be considered confidential by the receiving party, which shall take all necessary precautions to keep the confidential information. Either party may disclose the general terms of this agreement (but not the commercials or the specific details therein) for publicity subject to the condition that the party wishing to disclose gets the content to be published, publicized, or disclosed to be approved by the other party.

Synergy SSCBS	Client (Rapido)
SSCBS Campus Dr. K.N. Katju Marg Rohini, Sector 16, PSP Area IV, New Delhi, Delhi 110089  Mr. Kabir Upneja, Dr. Satish Kumar Goel (Coordinator) (Teacher-in-charge) Contact Details: Person: Kabir Upneja Mobile Number: 7428106643 Email ID: kabir.24346@sscbs.du.ac.in	3rd Floor, Sai Prithvi Arcade, Megha Hills, Sri Rama Colony, Madhapur, Hyderabad - 500081  (Signature) Mr. Bharat Rathore Associate Director 